

## **THE CHALLENGE OF MANAGEMENT AND EXECUTING CONTRACT FOR TELNET PROJECTS IN KS**

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### **Abstract**

In this paper is presented a lot of challenges which happen every day in managing and executing projects (contracts) mainly in Telnet (Telecommunication Networks). Intention is focusing in Telnet issues and challenges, because in this field has little papers written about it. Today the telecommunication market is more competitive than ever. Depended by competitive environment there exist and different access in managing those networks. Not all projects have the same challenges, but network performance must achieve through standards and policies. Those standards and policies are different in different countries, although they are relevant for full implementing. Many poor countries are not in able to resist a rapid development in telecommunications network. (Case study Kosovo). Although telecommunication networks now days are more complicated than ever before, very great role play the cable duct for cabling and good experience by project managers for better solution for the first time. By those solution later is depended and Management Portfolio and Fault Management. Mobile telecommunications is going in rapid development, but this development could not have ability to operate in broadband capacity without fiber optic network. This network mainly is laid underground. This kind of network (underground) is one advance than air laying cable or network distributed through microwave. Last solution (through microwave link) will be hazard for people health and complicate in order to get allowance for telecom providers by municipality or ministry. Every network infrastructure is important and hardly to managed but, especially Telnet are important not only by quality, but they are interesting in quantity (by budget and work volume). There are a lot of projects which are managed by project manager, but mostly of project managers are not professionally experienced in this field. The paper has statistical, descriptive and inductive nature. Also here are in use quantitative (interview; question; descriptive) and qualitative (based in documents, projects, experience) research.

**Keywords:** *Project manager, challenges, contracts, telnet, infrastructure, public institutions.*